



Coast Citrus Distributors, parent company of Coast Tropical, was established in 1950 and is a major wholesaler of fruits and vegetables in the United States and Mexico.

We are looking to fill the following position for our McAllen, Texas division.

Sales Representative

The Sales Representative must be a self-motivated individual with a proven success history in this industry. Our McAllen, Texas division is a small but growing branch currently with 35 employees.

This position will be responsible for the sales of the produce to business establishments by performing, but not limited to the following duties.

DUTIES & RESPONSIBILITIES

- Receives and answers inquiries from customers concerning price, availability or application of products or services.
- Contacts customer by telephone to sell company products and services.
- Promote, sell and secure new business, including important and major accounts, through phone sales.
- Handles inquiries from customers, clients or vendors performing research to obtain the answers or solutions.
- Access, update and maintain customer computer data base and manual record keeping systems for individual accounts.
- Reports to Sales Manager and/or CFO.
- Maintains appropriate and necessary communication between Sales Manager and CFO.

KNOWLEDGE & EXPERIENCE:

- Candidate must have prior produce sales experience, a minimum of 5 years; as well as an established customer base.
- Excellent communication skills both verbal and written are required.
- Must have the ability to handle multiple tasks in a fast pace environment.
- Good working knowledge of Windows, Word and Excel would be helpful.

Great Benefits

- Company paid Health/Dental insurance for employee AND dependents.
- Eight paid holidays per year.
- Paid sick and vacations days.
- 25% match on 401k contributions.
- Profit Sharing Plan.

Send Cover Letter and Resume with Salary History & Requirements to:

Coast Tropical a Division of Coast Citrus Distributors, Inc.

Attention: Human Resources

7597 Bristow Court San Diego CA 92154

Fax: (619) 661-1874

jobs@coasttropical.com

Equal Opportunity Employer